

# Ginsburg Development Companies

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## News

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**For Immediate Release**  
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**HUDSON POINTE OVERLOOKING RIVER IN POUGHKEEPSIE**  
**NEARLY SOLD OUT A YEAR AFTER STARTING SALES**

*River views, location and lifestyle help community attract buyers young and old*

**VALHALLA, N.Y.** (May 21) – Hudson Pointe, a luxury townhouse neighborhood overlooking the river in Poughkeepsie, N.Y., is close to selling out only a year after starting sales, announced Ginsburg Development Companies today.

“We have less than 10 homes to sell, including some of the best river views in the community,” said Martin Ginsburg, founder and principal of GDC, one of the Northeast’s leading luxury home builders. “We are now selling beautifully furnished model homes, giving people the option of buying a ‘turnkey’ residence, ready to move into.”

One of the biggest selling points for many buyers has been Hudson Pointe’s beautiful views from a hillside overlooking some of the best vistas in the Hudson Valley. Hudson Pointe features two- and three-bedroom townhouses starting in the low \$400,000s. It brings a new level of maintenance-free, luxury living to Dutchess County. The neighborhood has a clubhouse with a fitness center, comfortable gathering room and an outdoor pool overlooking the majestic Hudson River. All exterior maintenance is handled by the Homeowners Association, letting residents make the most of their free time and making Hudson Pointe perfect for people who like to travel or spend the winter in Florida.

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*Ginsburg Development Companies: Hudson Pointe close to selling out: 2*

Al Bosco, a retiree who purchased the first home sold at Hudson Pointe last summer, said that not having to worry about any exterior maintenance was a selling point for him. “Not having to cut the grass and shovel the snow, that’s great,” said Bosco. “I’ve really enjoyed that.”

Bosco also said that he finds the atmosphere at Hudson Pointe to be ideal. “The location and the views are absolutely terrific,” said Bosco, who lives at Hudson Pointe with his wife, Barbara. “We’re up high on the hill and the views are amazing.”

Hudson Pointe is also great for people who commute, Bosco said, noting that it is walking distance to the Poughkeepsie Metro-North train station and adjacent to Route 9. The neighborhood also is a short walk from Poughkeepsie’s main riverfront park, which is undergoing a massive redevelopment project that has already seen the creation of new restaurants and public spaces and includes plans for a marina and a promenade along the water’s edge.

Hudson Pointe’s sales office is open daily except Wednesdays from 10 a.m. until 5 p.m. and can be reached at (845) 486-2800.

Current GDC communities include AVANT Chelsea (New York City); Riverwatch at Greystone (N.Y.); Riverbend in Peekskill, N.Y.; Harbors at Haverstraw (N.Y.); Hudson Pointe in Poughkeepsie, N.Y.; Marbury Corners in Pelham, N.Y.; The Fairways at Wallkill (N.Y.); Liberty at Newtown (Conn.); Ridgewood at Middlebury (Conn.); The Greens at Gillette Ridge in Bloomfield, Conn. and Quaker Green in West Hartford, Conn. To place your name on GDC’s priority list for future communities, log on to [www.gdc-homes.com](http://www.gdc-homes.com), click on to “future communities” and then “name of development” or call 1-866-GDC-4466.

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Ginsburg Development Companies (GDC), established in 1964 and based in Valhalla, N.Y., is one of the nation's premier full-service real estate design, development and management companies. Martin Ginsburg is the president and chief executive officer. GDC has developed more than 10,000 residential units during its 40-year corporate history. GDC's residential sales Web sites are [www.gdc-homes.com](http://www.gdc-homes.com) and [www.gdcmetro.com](http://www.gdcmetro.com). Information about GDC's commercial ventures, corporate activities and charitable foundation is available at [www.gdcllc.com](http://www.gdcllc.com).