

Ginsburg Development Companies

News

For Immediate Release
(July 24, 2007)

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THE HARBORS AT HAVERSTRAW
ATTRACTS YOUNG PEOPLE SEEKING
ACTIVE, HASSLE-FREE RIVERFRONT LIFESTYLE

VALHALLA, N.Y. (July 24) – A growing number of hip young professionals are moving to The Harbors at Haverstraw in search of an active, urban lifestyle in a beautiful riverfront neighborhood offering one of the Hudson Valley’s best amenities packages.

The Harbors is a master-planned community being built alongside the Hudson River in Haverstraw, N.Y., a village fast becoming known for its restaurants, bars and art galleries. The Harbors’ beautiful home designs, resort-style amenities and affordable prices are attracting young buyers from as far away as New York City.

“Young people from Rockland, Westchester and north Jersey have been looking for a place with true character. The Harbors fits that bill perfectly,” said Martin Ginsburg, founder and principal of Ginsburg Development Companies, the company building The Harbors. “The Harbors has a beautiful waterfront location and unparalleled lifestyle energy. Haverstraw is an up-and-coming town that reminds me of Nyack 10 or 20 years ago before it was ‘discovered.’ Haverstraw is a hot new place to live and it’s an unbeatable combination.”

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Barry Wayne, a 26-year-old financial advisor, recently bought a flat at Bayside, The Harbors' newest condominium building. Wayne was attracted to The Harbors by its resort-style facilities, activities and energetic sense of community.

"I looked at places in Suffern that were primarily older residents," said Wayne, describing why he moved to Bayside. "Our building seems to be attracting a more active crowd. My neighbors and I have become so close in the last few months that we have parties almost every weekend."

The Harbors also has one of the region's most comprehensive resort-style amenities packages. The 16,000-square-foot clubhouse has an elegant social and events room and an adjoining game room with tables for cards, chess and other games. Weekly poker games have been especially popular. The Harbors' full-time activities staff organizes a steady stream of events and gatherings, including movies in the clubhouse's 28-seat theater, which has stadium seating and surround sound. The theater and social room also are available for residents' private parties.

The fitness center has an exercise room with state-of-the-art weight and cardio equipment and a half-court gymnasium used for weekly pickup basketball games, yoga and other fitness classes. Locker rooms, saunas, massage rooms and a day spa also are available to all residents. A large outdoor pool is available during the summer.

The Harbors Café sells sandwiches, hot meals, snacks and household sundries. And, in a rare offering for the suburbs, the clubhouse is staffed by a full-time concierge who accepts deliveries for residents who are not home, makes referrals and provides other services for residents.

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“The Harbors is unique because it has an urban energy and lifestyle in a beautiful suburban location,” said Ginsburg. “These facilities and activities, combined with a maintenance-free lifestyle where all exterior chores are handled by a homeowners association, give residents of The Harbors the ultimate resort lifestyle.”

Wayne said the hassle-free lifestyle contributed to his decision to move to The Harbors.

“It’s the little conveniences, like being able to grab lunch at the clubhouse café or the fact that the concierge will help with things like carrying up your dry cleaning or signing for packages,” said Wayne. “It frees you up to concentrate on what needs to be done for your work and your life.”

The Harbors is a master-planned community with a mix of townhouses and condo flats in a pedestrian-friendly, Victorian-themed setting that has won national and regional awards for its design and site planning. When it is completed, The Harbors will have nearly 800 residences served by two clubhouse complexes with pools, fitness centers, social rooms and small general stores selling sundries and food.

Prices start in the high \$200,000s for well-appointed condo flats and in the \$500,000s for two- and three-bedroom townhouses.

The Harbors has received a number of prestigious awards. The National Association of Home Builders gave The Harbors seven 2006 “Nationals” awards, including national citations for Best Master-Planned Community, Best Landscape Design for an Attached Community, and Best Sales Environment. The Harbors also received a “Best of American Living” award from the NAHB for the Best Community Recreation Building or Clubhouse.

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The Harbors' sales center is open seven days a week from 10 a.m. to 5 p.m. and can be reached by calling (845) 786-5600.

Current GDC communities include AVANT Chelsea (New York City); Riverwatch at Greystone (N.Y.); Riverbend (Peekskill, N.Y.); Harbors at Haverstraw (N.Y.); Hudson Pointe (Poughkeepsie, N.Y.); Marbury Corners (Pelham, N.Y.); The Fairways at Wallkill (N.Y.); Ridgewood at Middlebury (Conn.); The Greens at Gillette Ridge (Bloomfield, Conn.) and Quaker Green (West Hartford, Conn.). To place your name on GDC's priority list for future communities, log on to www.gdc-homes.com, click on to "future communities" and then "name of development" or call 1-866-GDC-4466.

Ginsburg Development Companies (GDC), established in 1964 and based in Valhalla, N.Y., is one of the nation's premier full-service real estate design, development and management companies. Martin Ginsburg is the president and chief executive officer. GDC has developed more than 10,000 residential units during its 40-plus year corporate history. GDC's residential sales Web sites are www.gdc-homes.com and www.gdcmetro.com. Information about GDC's commercial ventures, corporate activities and charitable foundation is available at www.gdcllc.com.